

# Plasma Business Unit

Complete solutions designed to improve quality  
and safety, yield, efficiency, and donor retention



**HAEMONETICS®**

# Introduction

Plasma-derived therapies provide crucial quality of life enhancing and life-saving treatments for a broad range of indications including immune deficiency, blood and liver disorders, and surgical applications. With demand for these therapies growing rapidly around the world, plasma collectors require innovative solutions to scale their operations safely and compliantly to meet this need now and into the future.

## Plasma Collection Devices

Sophisticated plasma collection devices engineered to provide a comfortable, safe experience for donors while maximizing operating efficiency, yield, and cost effectiveness for the center.

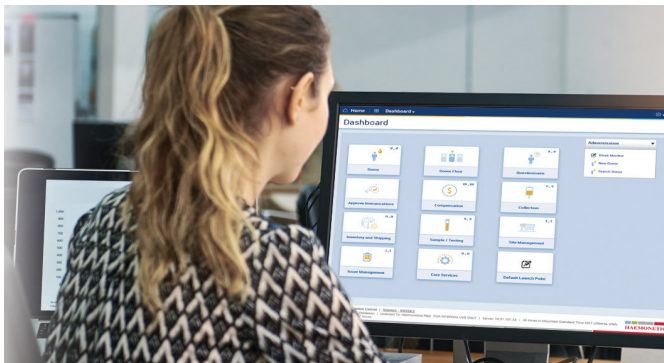
## Donor Management Software

Software solutions that engage and support donors and center staff through each step of the plasma collection and management process, optimizing throughput and ensuring safety and compliance.

## Business Optimization Services

Field and remote based consultative support to enhance plasma center efficiency and productivity.

Haemonetics' Plasma Business Unit has a long history of innovation in plasmapheresis. Our comprehensive portfolio of plasma collection products and services reflects our deep commitment to the plasma industry, supporting each facet of the collection and management process to help ensure plasma-derived therapy providers around the world have a safe and reliable supply of plasma to produce treatments for patients.



# Plasma Collection Devices

NexSys PCS® is Haemonetics' newest plasma collection device. Built on the legacy of our PCS®2 device and inspired by extensive user research, the NexSys PCS system is designed to increase productivity and improve quality and compliance in plasma collection centers.

The NexSys PCS device includes YES™ Technology\* – a plasma yield enhancing software solution which can yield up to an additional 31 mLs of plasma (36 mLs total volume) per collection for highest weight and hematocrit donors. This helps maximize the output of each procedure.

Also, at the heart of the NexSys PCS system is bi-directional connectivity to Blood Establishment Computer Systems (BECS), including our NexLink DMS® software. This enables accurate, automated device programming and post-procedure reporting. With the addition of a new touchscreen with end-to-end workflow guidance and real-time operator alert assistance, the NexSys PCS enables efficient and compliant procedures improving throughput and donor satisfaction.

## The value of our plasma collection device offering:

- Increase yield with YES Technology and productivity with bi-directional BECS connectivity and simple, guided operation.
- Improve quality and compliance with automated procedure programming and enforced documentation protocols.
- Enhance the donor experience and staff responsiveness with real-time procedure information and operator alerts.
- Complete offering of procedure consumables with unparalleled quality, performance, and supply scale.
- Available on-site training and on-line eLearning.



\* YES Technology is available in the United States only. Incremental yield compared to the standard nomogram run on the PCS2 device equipped with AC Short Prime.

# Donor Management Software

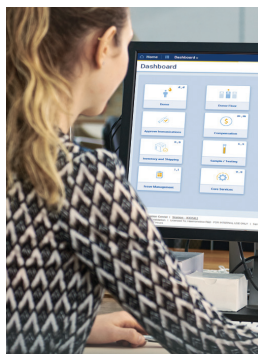
Haemonetics' NexLynk DMS® Donor Management Software solution is designed to tap the full power of the NexSys PCS® Plasma Collection Device to drive new levels of plasma center efficiency and compliance, while enhancing donor safety.

Comprehensive, bi-directional integration streamlines data exchange between the NexSys PCS device and NexLynk DMS, reducing inefficient manual processes, providing detailed processing information, and minimizing the potential for manual programming and documentation errors.

Seamless data exchange at every step helps improve center efficiency. From initial donor engagement and registration through post-procedure plasma donation management, and (where applicable) donor payments, NexLynk DMS helps minimize door-to-collection times which can lead to greater donor satisfaction, retention, and referrals. Available analytic reports give collection center staff and management the information they need to track attainment of objectives and to focus productivity and efficiency improvement efforts.

## The value of our donor management software:

- Increase productivity with features that streamline data exchange at every step—from donor screening through programming and quality assurance.
- Improve quality and compliance by eliminating paper-based processes to ensure data accuracy and simplify documentation.
- Strengthen donor relationships by simplifying and accelerating data collection, reducing wait times, and accelerating donor flow through the center.



## Business Optimization Services

Haemonetics' Business Optimization Services teams help collection centers take full advantage of the capabilities of our NexSys PCS® device and NexLink DMS® software, streamlining processes to maximize center efficiency, throughput, and cost effectiveness.

Drawing on deep, direct donor engagement and collection center operations experience as well as extensive engagement across a full range of size, scale, and maturity plasma collection centers, our optimization team can provide practical planning and guidance delivering value beyond the technology.

Engagements frequently include both on-site and remote observation, center staff and management collaboration, and comparative best practice analysis to ensure high value, actionable recommendations and implementation support as desired. Haemonetics' Business Optimization Services can tailor the level of consultative support that is most appropriate and beneficial for your centers.

### The value of our business optimization services:

- Streamline processes to achieve greater operational efficiency.
- Identify improvements to decrease collection costs.
- Help to reduce wait times and improve customer service leading to increased donor satisfaction, retention, and donation frequency.





Haemonetics provides 24/7 global customer support and service for our valued customers.

For more information on our complete portfolio of solutions, visit our website at **[www.haemonetics.com](http://www.haemonetics.com)** or contact your local Haemonetics representative today.



Haemonetics is a global healthcare company dedicated to providing innovative hematology products and solutions to help customers improve patient care and reduce the cost of healthcare. The Company's technologies address important medical markets: blood and plasma component collection, the surgical suite and hospital transfusion services.

For a list of worldwide office locations and contact information, visit [www.haemonetics.com/officelocations](http://www.haemonetics.com/officelocations)

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